

CURRICULUM VITAE

GARY G. HAMILTON

Jackson School of International Studies
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I. EDUCATION

Bachelor of Arts degree in Sociology
University of Kansas, 1965

Master of Arts degree in Sociology
University of Washington, 1970

Doctor of Philosophy in Sociology
University of Washington, 1975

II. PROFESSIONAL POSITIONS

Associate Director, The Jackson School of International Studies, University of Washington, 2010-present

The Henry M. Jackson Professor of International Studies, 2011-present

The Long Endowed Professor of International Studies, 2010-2011

Director of the UW Confucius Institute, 2011-2013

Interim Director of the Japanese Studies Program, University of Washington, 2010-2011

Professor, Department of Sociology and The Jackson School of International Studies, University of Washington, Seattle, 1993-present

Director, The Taylor Institute, University of Washington, 1998-1999

Visiting Professor, Graduate Institute of Sociology and Anthropology, National Tsing Hua University, Hsin Chu Taiwan, Spring 1993

Program Director, International Program for East Asian Business and Development, Institute of Governmental Affairs, University of California, Davis, 1987-1993

Chair, Department of Sociology, University of California, Davis, 1986-1989

Professor, University of California, Davis, 1985-1993

Visiting Research Fellow, Center for Advanced Studies, National University of Singapore, July 1987

Fulbright Lecturer/Researcher, Graduate Institute in Sociology, Tunghai University, Taichung, Taiwan, 1984-85

Associate Professor, University of California, Davis, 1979-1985

Assistant Professor, University of California, Davis, 1975-79

Acting Assistant Professor, University of California, Davis, 1974-75

Teaching Assistant, University of Washington, 1973-74

III. PROFESSIONAL SERVICE

Member of Visiting Committee for the Department of Sociology, The Chinese University of Hong Kong, 2013.

Member of Visiting Review Committee for the Department of Sociology, National University of Singapore, 2011

University Grants Committee, Hong Kong, Theme-based Research Scheme, 2011-present

University Grants Committee, Hong Kong, I served on the panel awarding research grants to all the universities in Hong Kong. It is Hong Kong's equivalent of the National Science Foundation in the U.S., 2006-12.

Member of Advisory Committee, Institute of Sociology, Academia Sinica, Taiwan

External Examiner for the Department of Sociology, Chinese University of Hong Kong, 2005-2007

Member of Visiting Review Committee for the Department of Sociology, National University of Singapore, 2006

Presentation before the U.S.—China Economic and Security Review Commission, May 19-20, 2005 hearing on “China and the Future of Globalization”

Panel Member, Dissertation Awards in Sociology, National Science Foundation

Panel Member, Social Science Research Council, East Asian, Regional Area Panel, 2000-2003

Elected Council Member, Section of Economic Sociology, American Sociological Association, 2001-2004

Editorial Board, *China Perspectives*, 1998-

Editorial Board, *Cultural Dynamics*, 1997-2000

University Mentor, Lingnan College, Hong Kong, 1996

Editorial Board, *Journal of Asian Business*, 1994-

Editorial Board, *Journal of Far Eastern Business*, 1993-2002

Editorial Board, *Competition and Change, A Journal of Global Political Economy*, 1993-present

Organizer for Sessions in Comparative Sociology, American Sociological Association, 1997 Annual Meeting

Organizer for Sessions in Economic Sociology, American Sociological Association, 1992 Annual Meeting

Council Member, Section on Asia and Asian America, American Sociological Association, 1992-1994

External Examiner for the Department of Sociology, National University of Singapore, 1991-93

Consultant for the Public Broadcasting System's "Mini-dragon Series"

Editorial Board for de Gruyter series in Organizational Studies

Organizer for session on historical sociology for the 1989 Pacific Sociological Association Meeting in Reno, Nevada, April 1989

Member of Editorial Board for *Annual Review of Sociology* Volume 16

Organizer for sessions on comparative sociology and cross-national research for the 1988 American Sociological Association Meeting in Atlanta Georgia, August 1988

Organizer for Session on "The History of Sociology" for 1983 meeting of the American Sociological Association

Member at Large, Advisory Council, Pacific Sociological Association, 1983-85.
Secretary, Section on Comparative Historical Sociology, American Sociological Association, 1984-86

Chair of Program Committee for 1981 meeting of the Pacific Sociological Association

Organizer for Session on "Historical Sociology" for 1980 meeting at American Sociological Association

United States Army, Officer, Military Intelligence 1966-69 (OCS, 1966-67; Vietnam, 1967-68)

IV. HONORS

Visiting Research Professorship, Department of Sociology, University of Hong Kong, 2013-2017

Appointed to the Henry M. Jackson Professorship of International Studies, 2011-2014.

Appointed to the Long Endowed Professorship, 2010-2011

Fellow at the Bellagio Study Center, Bellagio, Italy, Rockefeller Foundation, August and September, 2000

Fellow at The Center for Advanced Study in the Behavioral Sciences, 1999-2000

Guggenheim Fellowship, 1989-90

Received Honorable Mention for "Market Culture and Authority: A Comparative Analysis of Management and Organization in the Far East" (with Nicole Biggart) for the best article written in the area of comparative, historical sociology in the three years preceding 1987

Fulbright-Hays Lecturer/Research Award, 1984-85

Summer Research Development Award, 1984

Distinguished Teaching Award, University of California, Davis, 1982-83.

Regents' Junior Faculty Fellowship, University of California, Summer 1977

Woodrow Wilson Dissertation Fellow, University of Washington, 1972-73 (included field research in Hong Kong)

NDEA VI (Chinese language study), University of Washington 1970-71, 1971-72

NDEA Undergraduate Research Fellow, University of Kansas, 1963-64 (Chemistry), 1964-65 (Sociology)

V. GRANTS

Co-Principal Investigator, Chiang Ching-kuo Foundation, for research on "Beyond East Asia" project with Kao Cheng-shu, 2008-2010.

Principal Investigator, Sloan Foundation Grant to write an edited book on Global Retailing: Consequences for Suppliers and Customers, \$44,000, July 2005- June 2010.

Principal Investigator, Rockefeller Foundation Grant for research on Global Retailing and Asian Manufacturing. \$75,000 September 2005-December 2010

Principal Investigator, Sloan Foundation Grant to hold a workshop on "Marketing, Merchandising, and Retailing: The Role of Intermediaries in Global Value-chains, May 2004-July 2005.

Principal Investigator, Ford Foundation Grant for "Crossing Border: Revitalizing Area Studies Program," September 1997-June 1999.

Co-Investigator, Chiang Ching-kuo Foundation Grant, September 1996-August 1999 for a collaborative project on Taiwan's semi-conductor industry.

Co-Principal Investigator, Ford Foundation Grant, January 1995-December 1996 for a collaborative project on business groups and international trade in Taiwan and South Korea.

Co-Principal Investigator, Royalty Research Fund, University of Washington, August 1994-July 1995, for the study of Hong Kong Business Networks in the 1940's.

Co-Principal Investigator, Ford Foundation Grant, September 1991-September 1993 for a collaborative project on the economic characteristics of East Asian business groups.

Co-Principal Investigator, Chiang Ching-kuo Foundation Grant, September 1990-June 1993 for a collaborative project on Taiwan's economic organization.

Principal Investigator, National Science Foundation Conference Grant, 1989-90 to host a conference on East Asian business networks at the Centre of Asian Studies, University of Hong Kong

Principal Investigator of three Pacific Rim Research Grants, July 1986-June 1990 for collaborative projects on Asian business organization

Principal Investigator, National Science Foundation Grant (SES-8606582), July 1986-December 1989 for the comparative study of East Asian inter-firm networks

Principal Investigator, National Science Foundation Grant (Soc. 78-06945) August 1978 - January 1981 for the study of California gubernatorial appointees

Additional non-research funding received for the East Asian Business and Development Archive from Acer Corporation, Japan Foundation, and the University of California.(1987-91)

VI. PUBLICATIONS

Books

2011 *The Market Makers: How Retailers are Reshaping the Global Economy*. (Lead editor, with Misha Petrovic and Benjamin Senauer). Oxford University Press.

2012 Paperback edition *The Market Makers: How Retailers are Reshaping the Global Economy*. (Lead editor, with Misha Petrovic and Benjamin Senauer). Oxford University Press.

2006 *Emergent Economies, Divergent Paths: Economic Organization and International Trade in South Korea and Taiwan*. (with Robert C. Feenstra). New York: Cambridge University Press.

2006 *Commerce and Capitalism in Chinese Societies*. London: Routledge.

1999 *Cosmopolitan Capitalists: Hong Kong and the Chinese Diaspora at the end of the 20th Century*. (Editor and contributor). University of Washington Press.

1997 *The Economic Organization of East Asian Capitalism* (with Marco Orrù and Nicole Biggart). Thousand Oaks, California: Sage Publications..

1996 Editor of *Asian Business Networks*. Berlin: Walter de Gruyter. This is a revised version of the below listed *Business Networks and Economic Development in East and Southeast Asia*.

1992 *From the Soil: The Foundation of Chinese Society*. A translation of Fei Xiaotong's *Xiangtu Zhongguo*, with Introduction and Epilogue (with Wang Zheng). Berkeley: University of California Press.

2012 *From the Soil: The Foundation of Chinese Society*. A translation of Fei Xiaotong's *Xiangtu Zhongguo*, (with Wang Zheng). Beijing, China: Foreign Language Teaching and Research Press.

1991 Editor of *Business Networks and Economic Development in East and Southeast Asia*. Hong Kong: Centre of Asian Studies.

1996 *Menguak Jaringan Bisnis Cina Di Asia Timur Dan Tenggara*. Translated into Indonesian by Alexander Irwan. Jakarta: Penerbit PT Gramedia Pustaka Utama.

1990 *Zhongguo shehui yu jingji* (Chinese Society and Economy; a collection and translation of my articles on Chinese society, in Chinese), Chang Wei-an, Jai Ben-ray, and Chen Chieh-hsuan (editors and translators). Taipei: Lien-ching.

1984 *Governor Reagan, Governor Brown: A Sociology of Executive Power* (with Nicole Biggart). New York: Columbia University Press.

Forthcoming

2015 *Making Money: How the Global Economy Works from an Asian Point of View*. (with Kao Cheng-shu). Stanford University Press. Manuscript in process.

Book Chapters

2011 "Introduction" (with Misha Petrovic); "Retailers as Market Makers" (with Misha Petrovic); "Supplier Markets and the Asian miracle: The Rise of Demand Responsive Economies" (with Kao Cheng-shu); and "Global Logistics, Global Labor" (with Edna Bonacich). Chapters in *The Market Makers: How Retailers Have Changed the Global Economy*. (Lead editor, with Misha Petrovic and Benjamin Senauer). Oxford University Press.

2010- "Consumerism and Self-Representation in an Era of Global Capitalism" (with Donald Fels), in John Hall, Laura Grindstaff and Ming-Cheng Lo (eds) *Handbook of Cultural Sociology*, London: Routledge, pp.559-568..

2010 "Taiwan's Industrialization: The Rise of a Demand-Responsive Economy" (with Kao Cheng-shu), in Yin-wah Chu (ed.) *Chinese Capitalism: Historical Emergence and Political Implications*. London: Palgrave. Reprinted from *Social Transformations in Chinese Societies*. Volume 3

2009 "The Round Table: A Reconsideration of Chinese Business Networks," (with Kao Cheng-shu). In Wong Siu-lun (ed.), *Paradigms and Perspectives on Hong Kong Studies*. University of Hong Kong Press, pp. 175-200.

2009 "Thorstein Veblen and the Organization of the Capitalist Economy" (with Misha Petrovic). In Paul S. Adler (ed.) *The Oxford Handbook of Sociological Theory and Organizational Studies*. Oxford University Press, pp. 351-374.

- 2009 "Global Commodity Chains, Market Makers, and the Rise of Demand-Responsive Economies" (with Gary Gereffi). In Jennifer Bair (ed.) *Frontiers of Commodity Chain Research*. Stanford University Press, pp. 136-162.
- 2006 "Global Retailers and Asian Manufacturers," (with Misha Petrovic). Pp. 208-220 in *Handbook of Research on Asian Business*, edited by Henry Wai-chung Yeung. Cheltenham, UK: Edward Elgar.
- 2006 "Making Global Markets: Wal-Mart and Its Suppliers" (with Misha Petrovic) Pp. 107-142 in *Wal-Mart: The Face of 21st Century Capitalism*, edited by Nelson Lichtenstein. New York: The New Press.
- 2003 "The Influence of Commercial Organization on Commodity Production: Cotton Textiles in 19th and Early 20th Century China"(with Chang Wei-an). Pp. 173-213 in *The Resurgence of East Asia*, edited by Giovanni Arrighi, Takeshi Hamashita, and Mark Selden. London: Routledge.
- 2001 "Social Logic as Business Logic: Guanxi, Trustworthiness, and the Embeddedness of Chinese Business Practices" (with Wai-keung Chung). Pp. 325-346 in *The Legal Culture of Global Business Transactions*, edited by Richard Appelbaum, William Felstinger, and Volkmar Gessner. Oxford: Hart Publishing.
- 2001 "The Organization of the Taiwanese and South Korean Economies: A Comparative Equilibrium Analysis," (with Robert Feenstra and Deng-Shing Huang). Pp. 86-142 in *Networks and Markets*, edited by James Rauch and Alessandra Casella. New York: Russell Sage.
- 2001 "Introduction" (with James Rauch). *Integrating Networks and Markets*. Pp. 1-29 in *Networks and Markets*, edited by James Rauch and Alessandra Casella. New York: Russell Sage.
- 2000 "Reciprocity and Control: The Organization of Chinese Family-owned Conglomerates." Pp. 55-74 in *Globalization of Chinese Business Firms*, edited by Henry Wai-chung Yeung and Kris Olds. New York: St Martins Press.
- 1999 "Asian Business Networks in Transition or What Alan Greenspan Does Not Know about the Asian Business Crisis." Pp. 45-61 in *The Politics of the Asian Economic Crisis*, edited by T.J. Pempel. Ithaca, N.Y.: Cornell University Press
- 1998 "Patterns of Asian Capitalism: The Cases of Taiwan and South Korea." Pp. 181-199 in *Networks, Markets, and the Pacific Rim: Studies in Strategy*, ed. by Mark Fruin. New York: Oxford University Press.
- 1998 "The Organization of Economies" (with Robert Feenstra). Pp. 153-180 in *The New Institutionalism in Sociology*, edited by Victor Nee and Mary Brinton. New York: Russell Sage.
- 2001 "The Organization of Economies" (with Robert Feenstra). Pp. 153-180 in *The New Institutionalism in Sociology*, edited by Victor Nee and Mary Brinton. Second Edition. Stanford: Stanford University Press.
- 1998 "The Organization of the Taiwanese and South Korean Economies: A Comparative Analysis" (with Robert Feenstra). Pp. 5-23-5-56 in *The Economic*

Implications of Liberalizing APEC Tariff and Nontariff Barriers to Trade. Washington, DC: U.S. International Trade Commission

1998 "Culture and Organization in Taiwan's Market Economy." Pp. 41-77 in *Market Cultures: Society and Morality in the New Asian Capitalisms*, edited by Robert Hefner. Boulder, Colorado: Westview Press.

1997 "Hong Kong and the Rise of Capitalism in Asia." Pp. 118-148 in *Dynamic Hong Kong: Its Business and Culture*, edited by Wang Gungwu and Wong Siu-lun. Hong Kong: Centre of Asian Studies, The University of Hong Kong.

1997 "Ethnicity and Capitalist Development: The Changing Role of the Chinese in Thailand." (with Tony Waters) Pp. 258-284 in *Essential Outsiders: Chinese and Jews in the Modern Transformation of Southeast Asia and Central Europe*, edited by Daniel Chirot and Anthony Reid. Seattle: University of Washington Press.

1996 "The Organization of Capitalism in South Korea and Taiwan." Pp. 19-44 in *Hong Kong Bank of Canada, Papers on Asia. No. 2*, edited by A.E. Safarian and Wendy Dobson. Toronto: University of Toronto Press.

1996 "The Theoretical Significance of Asian Business Networks" A new chapter added to *Asian Business Networks*. Berlin: Walter de Gruyter.

1996 "Overseas Chinese Capitalism." Pp. 328-342 in *Confucian Traditions in East Asian Modernity*, edited by Tu Wei-ming, Cambridge, Mass.: Harvard University Press.

1995. "Economic Organization and Chinese Business Networks in Thailand." Pp. 87-111 in *Corporate Links and Direct Foreign Investment in Asia and the Pacific*, edited by Edward K.Y. Chen Peter Drysdale. Pymble, NSW, Australia: HarperEducational Publishers.

1994 "Civilizations and the Organization of Economics." Pp. 183-205 in *The Handbook of Economic Sociology*, ed by Neil J. Smelser and Richard Swedberg. Princeton: Princeton University Press.

1992 "On the Limits of a Firm-Based Theory to Explain Business Networks: The Western Bias of Neoclassical Economics" (with Nicole Biggart) in *Organizations and Networks*, edited by Nitin Nohria and Robert Eccles, Harvard Business School Press.

1991 "The Organizational Foundations of Western and Chinese Commerce: A Historical and Comparative Analysis." Chapter prepared for *Business Networks and Economic Development in East and Southeast Asia*.

1991 "Organizational Isomorphism in East Asia: Broadening the New Institutionalism" (with Marco Orrù and Nicole Biggart) In *The New Institutionalism in Organizational Analysis*, edited by Walter W. Powell and Paul J. DiMaggio. Chicago: University of Chicago Press. pp. 361-389.

1990 "Tien gao huangti yuan" (Heaven is High and the Emperor Is Far Away). In Chinese, an English original translated into Chinese by Jai Ben-ray. *Chinese Society and Economy*. Taipei: Lien-ching.

1990 "The Network Structures of East Asian Economies" (with William Zeile and Wan-Jin Kim). In *Capitalism in Contrasting Cultures*, edited by S.R. Clegg and S.G. Redding. Berlin: de Gruyter.

1989 "The Organizational Structure of East Asian Business Groups" (with Marco Orrù). In *Korean Managerial Dynamics*, edited by Kae H. Chung and Hak Chong Lee. New York: Praeger Publishers. (A revised version of a 1987 article by the same name published in *Proceedings, Pan-Pacific Conference IV*, pp. 124-127.)

1988 "Consumerism without Capitalism: Consumption and Brand Names in Late Imperial China" (with Lai Chi-kong). . " Pp. 253-277 in *The Social Economy of Consumption*, edited by Benjamin Orlove and Henry Rutz. New York: University Press of America.

1988 "The Future for History in Sociology" (with John Walton). In *The Future of Sociology*, edited by Edgar Borgatta and Karen Cook. Beverly Hills, CA: Sage.

1984 "Configuration in History: The Historical Sociology of S.N. Eisenstadt," In *Vision and Method in Historical Sociology*, edited by Theda Skocpol. Cambridge: Cambridge University Press.

Forthcoming

In Press: 2013. "Beyond Production: Changing Dynamics of Asian Business Groups" (with Solee Shin), forthcoming in *The Oxford Handbook of Asian Business Systems*, edited by Gordon Redding and Michael Witt. Oxford University Press.

Articles

2013. "What Western Social Scientists Can Learn from the Writings of Fei Xiaotong" *Journal of China in Comparative Perspective*

2012 "Chinese and World Anthropology? A Conversation on the Legacy of Fei Xiaotong (1910-2005)" (with Xiangqun Chang). *Anthropology Today*, 27, 6 December: 20-23.

2010 "World Images, Authority, and Institutions: A Comparison of China and the West" *European Journal of Social Theory* 13 (1): 31-48..

2009 "Getting Rich and Staying Connected: The Organizational Medium of Chinese Capitalists" (with Wai Keung Chung), *Journal of Contemporary China* 18 (58) January, pp. 47-67.

2008 "Taiwan's Industrialization: The Rise of a Demand-Responsive Economy" (with Kao Cheng-shu), *Social Transformations in Chinese Societies*. Volume 3.

2003 "A Market-Power Based Model of Business Groups,"(with Robert C. Feenstra and Deng-Shing Huang). *Journal of Economic Behavior and Organization* 51: 459-485.

2002 "Chaebols and Catastrophe: A New View of Korean Business Groups and Their Role in the Financial Crisis," (with Robert C. Feenstra and Eun Mie Lim), *East Asian Economic Papers* 1:2, pp. 1-45.

2000 "Reflexive Manufacturing: Taiwan's Integration in the Global Economy" (with Cheng-shu Kao). *International Studies Review* 3,1 (June): 1-19.

- 2000 "Neither States Nor Markets: The Role of Economic Organization in Asian Development" (with Robert Feenstra, Wongi Choe, Chung Ku Kim and Eun Mie Lim). *International Sociology*. 15 (2, June): 291-308.
- 1999 "Business Groups and Trade in East Asia: Product Variety" (with Robert Feenstra and Maria Yang), *Journal of International Economics* 48:71-100.
- 1997 "Chuantong Zhongguo mianfangzhi shougungye de zhuanxing" (The transformation of China's traditional handicraft industry) (with Chang Wei-an). *Difang shehui* (Local society) 1, 1: 211-254.
- 1996 "The Quest for a Unified Economics." *Industrial and Corporate Change* 5, 3: 907-916.
- 1996 "Competition and Organization: A Re-examination of Chinese Business Practices." *Journal of Asian Business* 12, 1: 7-20.
- 1995 "Varieties of Hierarchies and Markets." (with Robert Feenstra) *Industrial and Corporate Change* 4 (1):51-92.
- 1998 Reprinted in Giovanni Dosi, David J. Teece and Josef Chytry (eds.) Technology, Organization and Competitiveness: Perspectives on Industrial and Corporate Change. Oxford University Press.
- 1995 "Contextualizing Organizations in Societies and History" *Newsletter of the Comparative and Historical Sociology Section of the American Sociological Association* Vol 7, No. 3.
- 1991 "The Organization of Business in Taiwan: A Reply to Numazaki" (with Nicole Biggart). *American Journal of Sociology* 96:999-1006.
- 1990 "The Institutional Foundations of Chinese Business: The Family Firm in Taiwan" (with Kao Cheng-shu). *Comparative Social Research* 12: 135-151.
- 1990 "Patterns of Inter-firm Control in Japanese Business" (with Marco Orrù and Mariko Suzuki). *Organization Studies* 10: 549-574.
- 1990 "Patriarchy, Patrimonialism and Filial Piety: A Comparison of China and Western Europe." *British Journal of Sociology* 41 (March): 77-104.
- 1991 Translated version in *Chinese Religious Ethics and Modernization* edited by Wong Sui-lun, Social Science Research Center, University of Hong Kong.
- 1990 "Explaining Asian Business Success: Theory No. 4" (with Nicole Biggart). *Business and Economics Review* 5: 11-16.
- 1989 "The Problem of Control in the Weak State: Domination in the U.S., 1880-1920" (with John Sutton). *Theory and Society* 18 (January).
- 1989 "Heaven is High and the Emperor is Far Away" (an extensively revised version of the essay first prepared for *Chinese Society and Economy*). *Revue europeenne des sciences sociales* 27: 141-167.

- 1988 "Market, Culture, and Authority: A Comparative Analysis of Management and Organization in the Far East" (with Nicole Woolsey Biggart), *American Journal of Sociology*, Special Issue on Economic Sociology 94 (July): S52-S94.
- 1991 Reprinted in *Sociology of Economic Life*, Mark Granovetter and Richard Swedberg (eds.). Boulder: Westview Press.
- 1994 Reprinted in *Complex Organizations*, edited by Richard Hall. Aldershot: England: Dartmouth Publishing Company.
- 1995 Reprinted in *The Political Economy of East Asia: China, Korea, and Taiwan*, Vol 2. edited by John Ravenhill. Brookfield, VT: Edward Elgar Publishing.
- 1987 "An Institutional Theory of Leadership" (with Nicole Biggart). *The Journal of Applied Behavioral Science* 23: 429-441.
- 1987 "Enterprise Groups in East Asia: An Organizational Analysis" (with Marco Orrù and Nicole Biggart). *Shoken Keizai* (Financial Economic Review) 161 (September): 78-106.
- 1987 "Max Weber and the Analysis of East Asian Industrialization" (with Kao Cheng-shu). *International Sociology* 2: 289-300.
- 1987 "The Organizational Structure of East Asian Business Groups: A Comparative Analysis of Japan, South Korea, and Taiwan" (with Marco Orrù). *Proceedings, Pan-Pacific Conference IV*: 124-127.
- 1987 "The 'New History' in Sociology." *Journal of Politics, Culture and Society* 1 (1): 89-114. (Revised version of 1985 article by the same title.)
- 1986 "Jinshi Zhongguo shangbiao yu quanguo dushi shihchang" (Chinese brandnames and the national marketing system in modern times) (with Lai Chi-kang). *The Proceedings of the Conference on the Recent History of Chinese Regionalism*, Taipei, Taiwan: Academia Sinica, 49-84.
- 1985 "Temporary Migration and the Institutionalization of Strategy." *International Journal of Intercultural Relations* 9: 405-425.
- 1985 "The 'New History' in Sociology." *Tunghai Journal of Social Sciences* 3: 321-344.
- 1985 "Why No Capitalism in China: Negative Questions in Comparative Historical Sociology." *Journal of Developing Societies* 2: 187-211.
- 1985 Reprinted in Andreas E. Buss (ed.) *Max Weber in Asian Studies*. Leiden: E.J. Brill, 65-89.
- 1985 "Why People Obey: Theoretical Observations on Power and Obedience in Complex Organizations" (with Nicole Biggart), *Sociological Perspectives* 28, (January): 3-28.
- 1984 "The Power of Obedience" (with Nicole Biggart). *Administrative Science Quarterly* 29, (December): 540-549.

- 1984 "Patriarchalism in Imperial China and Western Europe: A Revision of Weber's Sociology of Domination." *Theory and Society* 13, (May): 393-426.
- 1983 "Discipline and Education: The Neo-Classical Pedagogy of Modern Universities." *Journal of Thought* 18, (Winter): 107-116.
- 1980 "Making the Dilettante an Expert" (with Nicole Biggart). *The Journal of Applied Behavioral Science* 16 (2): 192-210.
- 1979 "Regional Associations and the Chinese City: A Comparative Perspective." *Comparative Studies in Society and History* 21 (3): 338-353.
- 1978 "Pariah Capitalism: A Paradox of Power and Dependence." *Ethnic Groups: An International Periodical of Ethnic Studies* 2 (Spring): 1-15.
- 1978 "The Structural Sources of Adventurism." *American Journal of Sociology* 83 (May): 1466-1490.
- 1977 "Chinese Merchant Associations: Conspiracy or Combination." *Ch'ing-shih Wen-ti* 3 (December): 50-71.
- 1977 "Ethnicity and Regionalism: Some Factors Influencing Chinese Identities in Southeast Asia." *Ethnicity* 4:337-351.
- 1977 "Chinese Consumption of Foreign Commodities: A Comparative Perspective." *American Sociological Review* 42 (December): 877-891.
- 1986 Translation: "Zhongguo ren dui weiguo shangpin de xiaofei: yige bijiao de guandian." Translated by Chang Wei-an. *Si yu yan* (Thought and Word) 24, (November): 406-425.

Forthcoming:

In Press:

Review Essays and Book Reviews

Review of Neil Fligstein, *The Architecture of Markets: An Economic Sociology of Twenty-First-Century Capitalist Societies*, *American Journal of Sociology*, March 2002.

Review of Richard Swedberg, *Max Weber and the Idea of Economic Sociology*. *Contemporary Sociology*

Review of Gregor Benton and Frank N. Pieke, eds., *The Chinese in Europe*, in *The China Review* 6, 2 (Fall 1999): 380-2.

Review of Mayfair Mei-hui Yang, *Gifts, Favors, and Banquets: The Art of Social Relationships*, in *American Journal of Sociology* 101 (July 1995): 233-235.

Review of Michael L. Gerlach, *Alliance Capitalism: The Social Organization of Japanese Business*, in *American Journal of Sociology* 99 (March 1994)

- Review of Richard Whitley, *Business Systems in East Asia: Firms, Markets, and Societies*, in *Contemporary Sociology* 23, 4, (January 1994), pp. 11-12.
- Review of Robert Wade, *Governing the Market, Economic Theory and the Role of Government in East Asian Industrialization*, in *Contemporary Sociology* 21 (July 1992), 473-475.
- Review of Dennis McNamara, *The Origins of Korean Enterprise, 1910-1945*, *American Journal of Sociology*.
- Review of Alice H. Amsden, *South Korea and Late Industrialization* (with William Zeile), in *American Journal of Sociology* 95 (May 1990): 1611-1612.
- Review of Edwin A. Winckler and Susan Greenhalgh (eds.), *Contending Approaches to the Political Economy of Taiwan*, in *Contemporary Sociology* 19 (January 1990): 33-35.
- Review of Wong Siu-lun, *Emigrant Entrepreneurs: Shanghai Industrialists in Hong Kong*, in *China Quarterly* 119 (Sept. 1989): 649-50.
- Review of D. Eleanor Westney, *Imitation and Innovation: The Transfer of Western Organizational Patterns to Meiji Japan*, in *American Journal of Sociology* 94 (July 1988): 204-206.
- Review Essay of Charles C. Ragin, *The Comparative Method*, in *Contemporary Sociology* 17 (May, 1988): 418-420.
- Review of E. Cohen, M. Lissak, and U. Almagor (eds.), *Comparative Social Dynamics*, in *American Journal of Sociology* 91 (May, 1986): 1460-1461.
- Review of Joseph Bensman, A. Vidich and N. Gerth (eds.), *Politics, Character and Culture: Perspectives from Hans Gerth*, in *American Journal of Sociology*, 89 (May, 1984): 1445-1447.
- Review of John H. Kautsky, *The Politics of Aristocratic Empires*, in *Contemporary Sociology*, 12 (September, 1983): 531-2.
- Review of G. William Skinner, *The City in Late Imperial China*, in *Journal of Asian and African Studies*, 18 (1983): 292-3.
- Review of *American Rural Small-Scale Industry Delegation, Rural Small-scale Industry in the People's Republic of China*, in *Agricultural History*, 53: 407-408.
- Review of Paul Wong, *China's Higher Leadership in the Socialist Transition*, in *Social Forces*, 56.
- Review of William Brugger, *Democracy and Organization in Chinese Industrial Enterprise 1948-1953*, in *Contemporary Sociology*, 6 (January, 1977): 53-54.
- Review of F.C.T. Choi, *Chinese Migration and Settlement in Australia*, James Watson, *Emigration and the Chinese Lineage*, and Charles Hoffman, *The Chinese Worker*, in *Contemporary Sociology*, 5 (September, 1976): 647-648.

VII. PAPERS

Available on request

VIII. AREAS OF CONCENTRATION AND INTEREST

Substantive interests:

Economic Sociology
Comparative and Historical Sociology
Political Sociology
Social Science Theory
Complex Organization

Area specialization:

Chinese societies, East Asia, Southeast Asia

IX. REFERENCES

Available on request